



Special Needs — — Plan Alliance

SNP Landscape Analysis, 2024 and 2025

Tom Kornfield, Founder & CEO MAST Health Policy Solutions

DATE: October 10, 2024

Speaker



Tom Kornfield,
CEO, MAST Health
Policy Solutions

Thank You



Suzanne Gore, State
Health Partners



Objectives

Recorded

- Understand Key Findings
- Learn About Probable Trends

Recording Stops

- Question and Answer
- Recommendations for Next Steps



Technical Assistance Center

- Webinar Recording and Excel File Will be Posted at Technical Assistance Center Data Section
- Center Goes Live on October 21 at Fall Forum



For Additional Support

- Contact Sam Amaya for Referral to an Alliance Expert for Ad Hoc Support
- Complete TA Request Form for More Extensive Support

Key Findings

1

Number of D-SNPs and C-SNPs Increased, While Number of I-SNPs Decreased

2

Only 3 States Had Decreases in the Number of C-SNPs

3

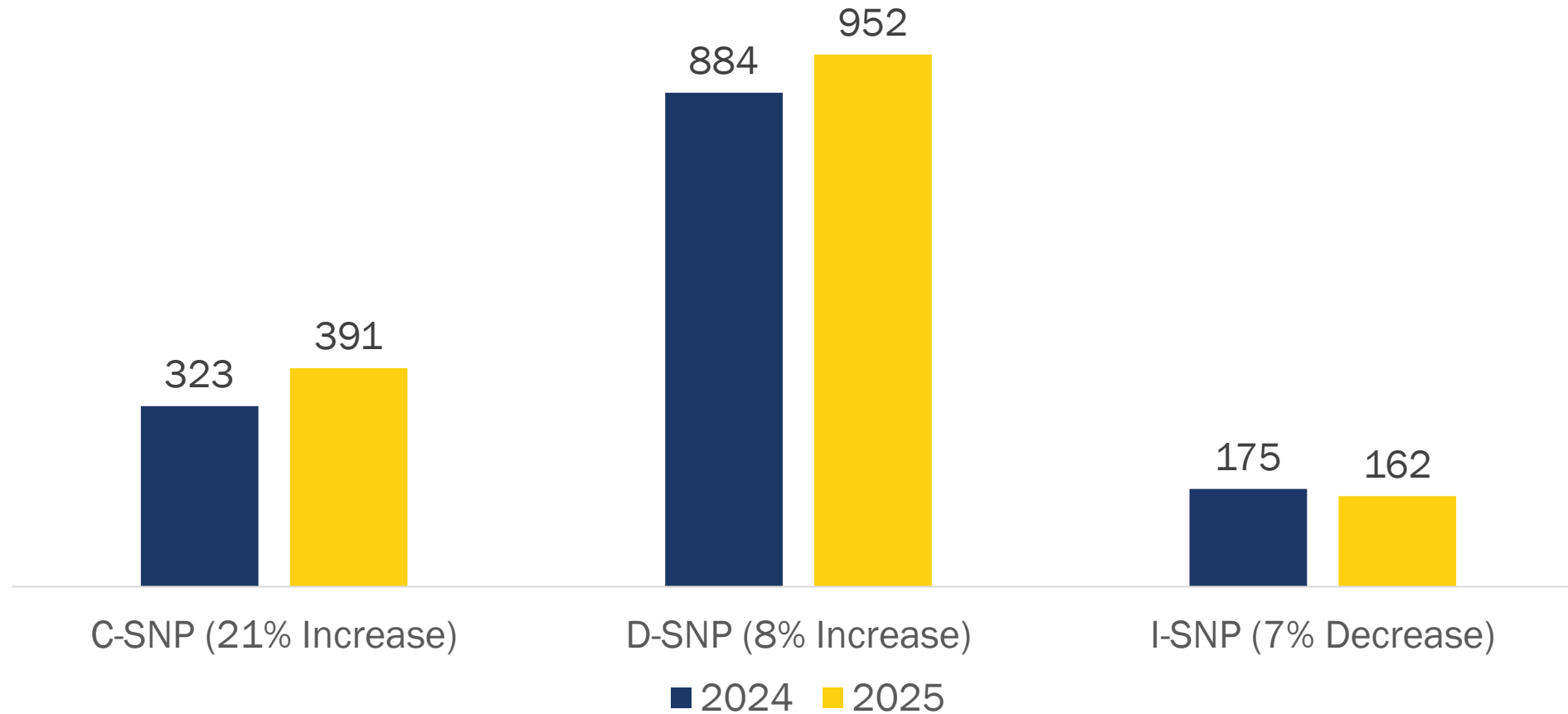
The number of FIDE SNPs Decreased While the Number of CO and HIDE SNPs Increased

4

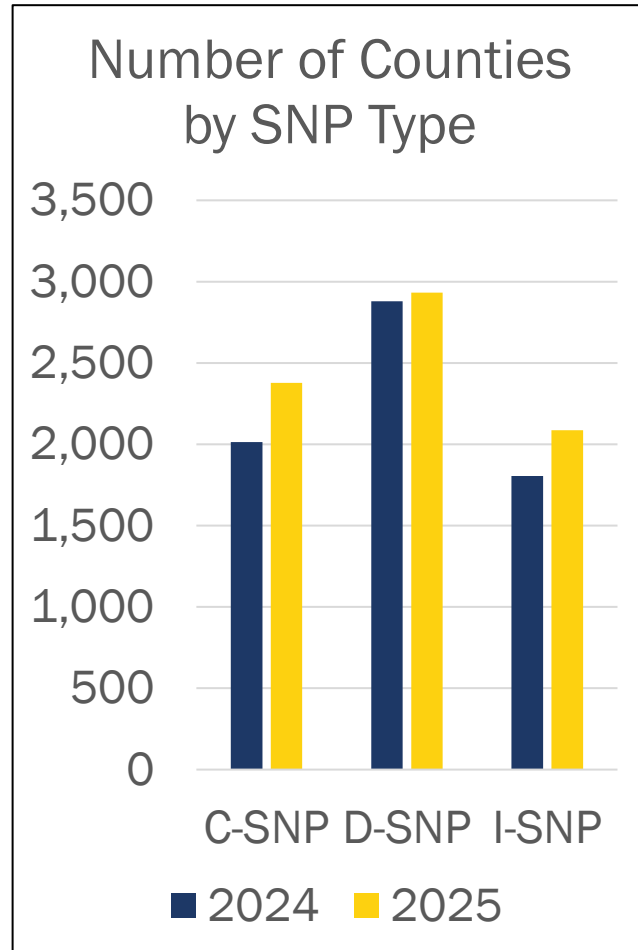
C-SNPs are the Least Likely to Charge a Premium Among All SNP Types

Number of D-SNPs and C-SNPs Increased While the Number of I-SNPs Decreased

Number of Plans by SNP Type, 2024 vs 2025



Number of Counties With SNPs Increased for All Plan Types, and Number of SNPs Increased in Largest Counties

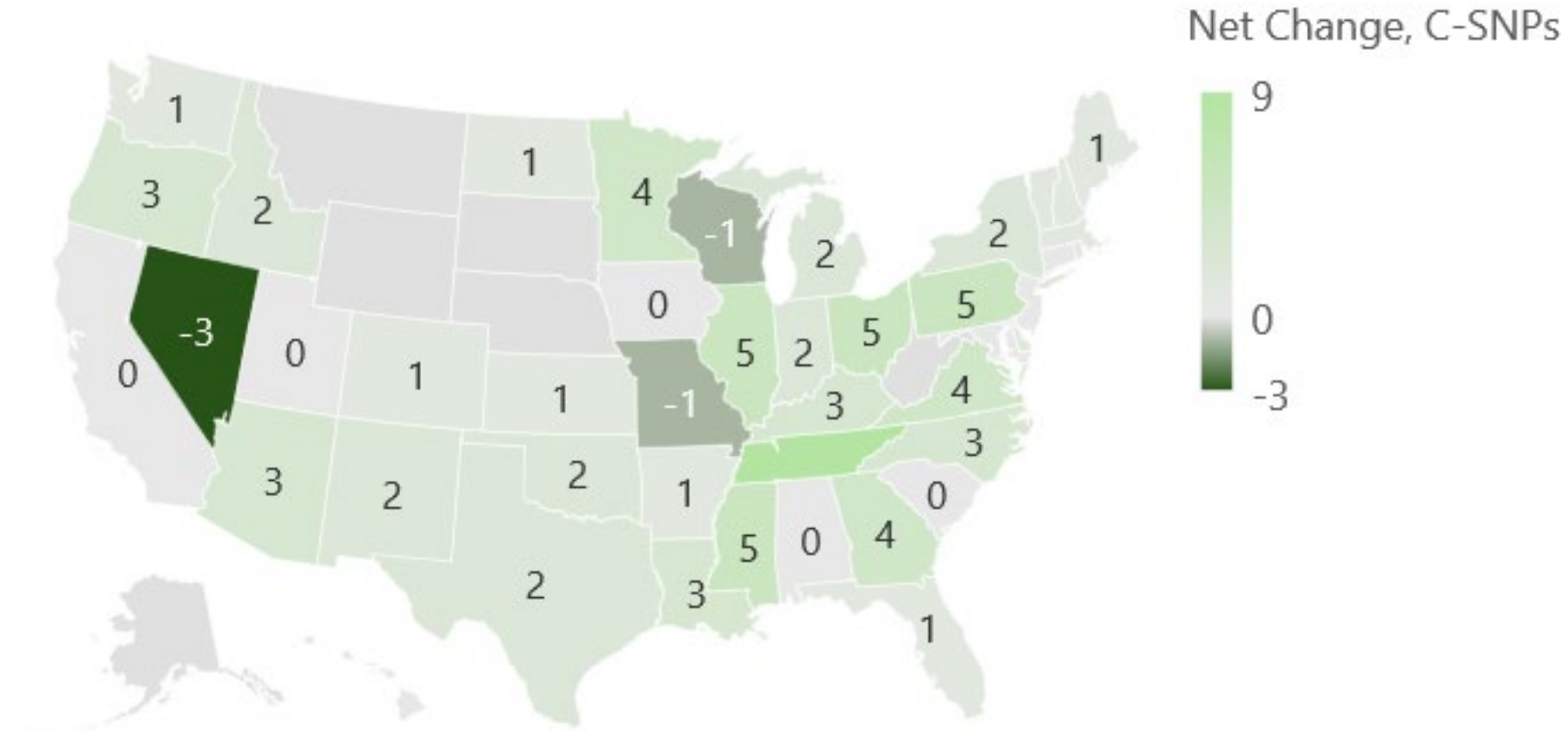


Number of SNPs, Ten Largest Counties

State	County	CBSA Name	2024	2025	% Change
CA	Los Angeles	Los Angeles, CA	42	45	7%
IL	Cook	Chicago, IL	11	15	36%
AZ	Maricopa	Phoenix, AZ	29	32	10%
TX	Harris	Houston, TX	40	41	3%
CA	San Diego	San Diego, CA	27	31	15%
CA	Orange	Los Angeles, CA	34	37	9%
FL	Miami-Dade	Miami, FL	51	58	14%
CA	Riverside	Riverside, CA	29	31	7%
NV	Clark	Las Vegas, NV	24	26	8%
NY	Queens	New York, NY	43	42	-2%

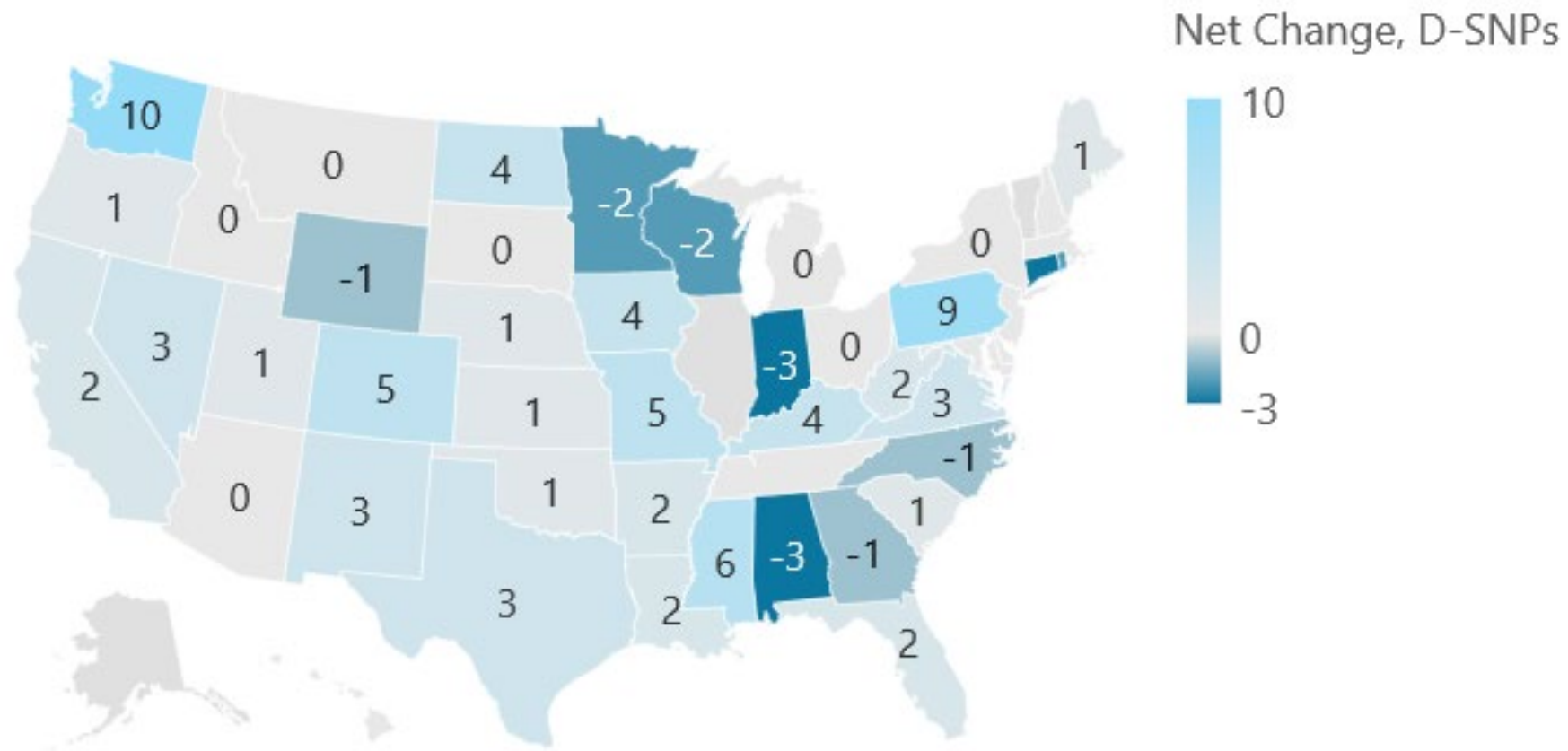
Only 3 States Had Decreases in the Number of C-SNPs: NV, WI, and MO

Net Change: C-SNPs



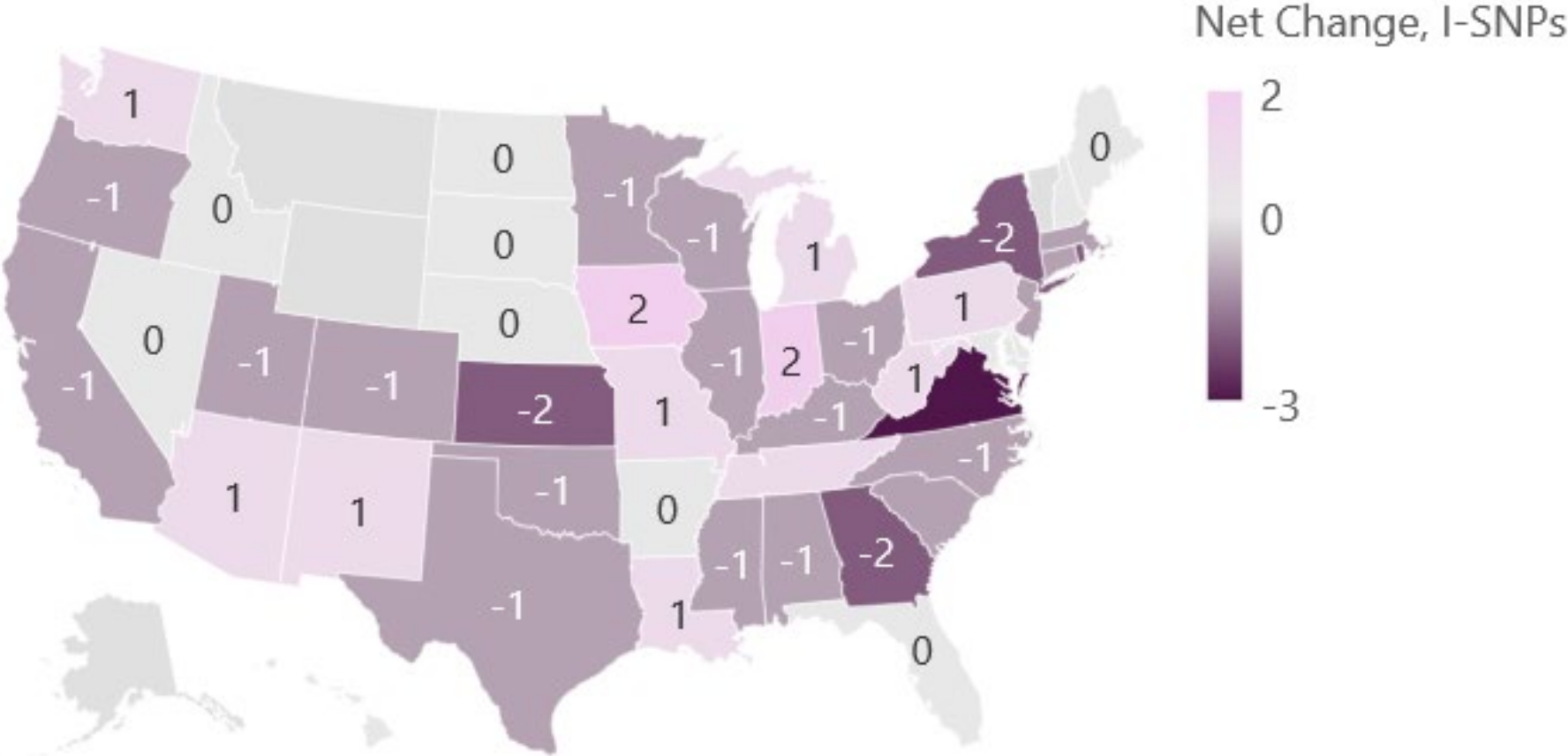
In Five States (CO, MS, MO, PA, WA) and Puerto Rico, the Number of D-SNPs Increased by Five or More

Net Change: D-SNPs



I-SNPs Decreased in Most States

Net Change: I-SNPs



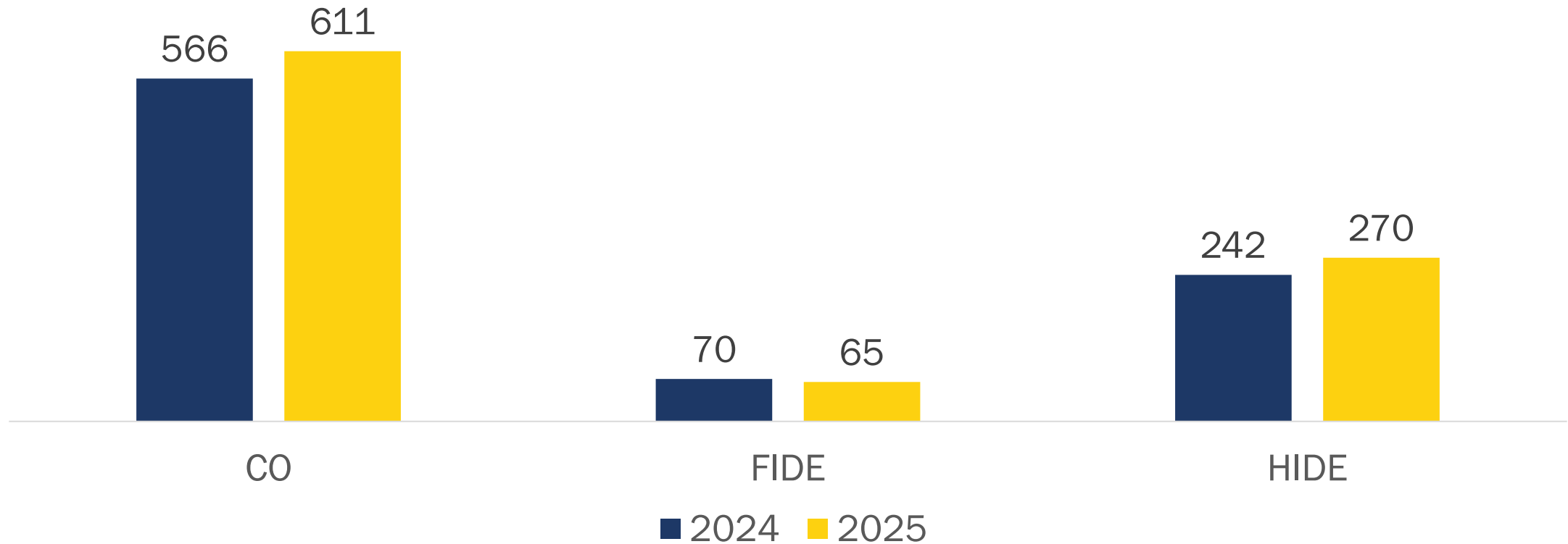
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Largest Increase in Number of C-SNPs Among CVD, CHF, DM Plans

C-SNP Type	Number of Plans		
	2024	2025	Net Change
CHF	2	1	-1
CHF, DM	2	2	0
COPD	29	32	3
CVD	1	1	0
CVD, CHF	14	1	-13
CVD, CHF, DM	206	288	82
CVD, DM	10	10	0
Dementia	4	1	-3
DM	22	11	-11
ESRD	32	41	9
HIV_AIDS	1	1	0
Mental Health		2	2

Number of HIDE and CO SNPs Increased While the Number of FIDE SNPs Decreased

Number of D-SNPs by Integration Type, 2024 to 2025



Percent of Zero Premium Plans Increased for All Plan Types

	C-SNPs		D-SNPs		I-SNPs	
Premium Level	Percent of Plans, 2024	Percent of Plans, 2025	Percent of Plans, 2024	Percent of Plans, 2025	Percent of Plans, 2024	Percent of Plans, 2025
\$0 Premium	76%	79%	3%	11%	15%	25%
\$1 to \$10	1%	2%	1%	7%	0%	1%
\$11 to \$25	10%	8%	12%	27%	10%	13%
\$25 to \$50	11%	10%	84%	44%	71%	37%
\$50 to \$100	2%	1%	0%	11%	3%	23%
over \$100	0%	0%	0%	0%	0%	1%

Possible Trends for 2025

CMS Likely to Interpret Data as Signaling a Healthy SNP Market

Full V28 Model Implementation Likely for 2026

Star Ratings Litigation

NPRM Could Contain Additional Changes for SNPs

Congress and Budget Environment

Discussion Questions

- Do any of these results surprise you?
- What other analyses would you want to see?
- What key points are missing from the analysis?
- What is your biggest concern on what CMS will do for 2025 based on the landscape?



THANK YOU

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