



2023 SNP Alliance Members-only Policy Roundtable
“Driving the Future of Special Needs Managed Care”

April 17-18, 2023
Yours-Truly Hotel, Washington, DC

– Meeting Materials –

Monday, April 17

8:00am – 5:00pm
9 & 10 Prefunction

Registration

7:45am – 8:45am
9 & 10 Prefunction

Breakfast

8:45am – 9:30am
Rooms 9 & 10

Membership Meeting

Welcome and Introduction of SNP Alliance Board and Members
Welcome to the New Board Members
Thank you to Sponsors
Words from Outgoing CEO – Cheryl Phillips, M.D.
Introduction of the incoming President and CEO

Facilitators:

- Eve Gelb, SNP Alliance Board Chair, SCAN Health Plan
- Cheryl Phillips, MD, AGSF, Outgoing President and CEO, SNP Alliance

9:30am – 10:15am
Rooms 9 & 10

Congressional Update

SNP Alliance Legislative Consultants and staff members from the offices of Senator Bob Casey (D PA), Chairman of the Senate Aging Committee, and Senator Tim Scott (R SC), member of Senate Aging Committee, participate in a discussion facilitated by Will Dede on the legislative outlook and priorities regarding SNPs and SNP beneficiaries.

Discussants:

- Ginger Loper, Loper Consulting
- Elizabeth Barnett, Avenue Solutions

Facilitator:

- Will Dede, Assoc Director health Policy, SNP Alliance

Reaction Panel:

- Josh Kramer, Senior Policy Aide with Chairman Bob Casey of the United States Senate Special Committee on Aging
- Shayne Woods, Senior Legislative Assistant for Senator Tim Scott of South Carolina

**10:15am – 10:45am
Rooms 9 & 10**

**Session: Performance Evaluation from the SNP Perspective:
The Current Landscape**

From a high-level perspective, we will outline key performance evaluation focus areas and chart next stage efforts for SNPs, making the connections for government program policy leads to inform priorities and action. In doing so, we will focus on two recent themes in performance evaluation – social needs and equity.

Discussants:

- Sarah Rosenblum, Senior Analyst, ATI Advisory
- Deborah Paone, DrPH, Performance Evaluation Lead and Policy Consultant, SNP Alliance

Session Materials:

- [Presentation slide deck](#)

10:45am – 11:00am

BREAK

**11:00am – 11:40pm
Rooms 9 & 10**

Session: Examining SNP Performance: Quality, Cost, Equity

Drawing from his research and other evidence, Dr. Roberts will explore four key areas examining SNP performance: (1) quality, cost, and equity of D-SNPs, (2) comparing FIDE-SNPS to coordination-only D-SNPs, (3) integrated managed care models for dually-eligible beneficiaries, (4) filling key research gaps to inform policy and practice

Presenter:

- Eric Roberts, PhD, Assistant Professor, University of Pittsburgh, School of Public Health (PA)

Session Materials:

- [Presentation slide deck](#)

- 11:40 am – 12:00pm** **Reaction Panel to Dr. Roberts**
- Thomas Von Sternberg, MD Medical Director Medicare, MHSO, Care Management and Government Programs, HealthPartners (MN)
 - Deborah Paone, DrPH, Performance Evaluation Lead and Policy Consultant, SNP Alliance (DC)

- 12:00pm – 12:45pm** **Networking Lunch**
9 & 10 Prefunction

- 12:45pm – 1:30pm** **Concurrent Peer Roundtable Discussions (50 min)**

DISCUSSION A: ROOMS 9 & 10

Feasibility and Promise of Improving Complexity Case Mix, and Predictive Models for Special Needs Populations

Current case mix and grouper indexes do not include characteristics important in special needs populations, such as functional status, frailty, social risk/social needs, and condition complexity (medical, behavioral). What are the possibilities and feasibility to improve case mix and predictive models to capture characteristics prevalent in special needs populations? What would it take to move this forward? Tom and Deborah will share the work of the Beneficiary Complexity Workgroup through the SNP Alliance. Dr. Roberts will respond, and we will engage with all present—to explore the potential value-add of such an index. This is an interactive, exploratory discussion.

Discussants:

- Thomas Von Sternberg, MD Medical Director Medicare, MHSO, Care Management and Government Programs, HealthPartners (MN)
- Deborah Paone, DrPH, Performance Evaluation Lead and Policy Consultant, SNP Alliance (DC)

Reactor:

- Eric Roberts, PhD, Assistant Professor, University of Pittsburgh, School of Public Health (PA)

Session Materials:

- [Presentation slide deck](#)

DISCUSSION B: ROOM 7

Communications Accessibility: Identifying Challenges and Opportunities to Address Communication Accessibility (Workgroup format)

During this session, participants will discuss communication between health plans and beneficiaries as an important means by which benefits are understood and accessed, and by which plans can understand and respond to the needs of the populations they serve. The session will include an overview of regulations to which health plans and integrated models are subject, inclusive of communication accessibility requirements to meet the needs of individuals living with disabilities of Limited English Proficiency. Dialogue among participants will focus on sharing challenges and opportunities for health plans to address communication accessibility in alignment with legislative requirements, organizational goals, and beneficiary needs.

Discussants:

- Emma Kopleff, MPH, Managing Consultant, Lewin Group
- Kathryn Palmisano, Senior Consultant, Lewin Group

Session Materials:

- [Presentation slide deck](#)
- [Resources to Help Health Plans Meet Communication Accessibility Requirements and Population Needs](#)

1:30pm – 1:40pm

Break (return to general session)

**1:40pm– 2:30pm
Rooms 9 & 10**

Session: Perspectives on Meaningful Measurement: Moving Forward

Putting on the lenses of persons with lived experiences, we examine MA quality measurement, using the HOS measure(s) as our focus. We discuss what meaningful measurement is, areas for change, and how measurement should avoid concretizing stereotypes to promote better usefulness of measure results and promote health equity goals. We discuss ideas and options for moving forward and engage other stakeholders toward more meaningful measurement for special population groups.

Presenters:

- Rebecca Kirch, JD, Executive VP Policy and Programs, National Patient Advocate Foundation (DC)
- Burt Pusch, PhD, Member Centricity Innovation and Strategy Consultant, Commonwealth Care Alliance (MA)
- Deborah Paone, DrPH, Performance Evaluation Lead and Policy Consultant, SNP Alliance (DC)

Session Materials:

- [Presentation slide deck](#)

2:30pm – 3:15pm
Rooms 9 & 10

Session: Emerging trends in SNP CMS Audits

This session will explore trends in special needs plan audits, including changes in the focus of the CMS auditors over the last 2 years.

Presenter:

- Ashley Cabrera, CHC, Senior Vice President Product, Strategy and Chief Compliance Officer, MHK
- Marc S. Ryan, Executive Advisor, MHK

Session Materials:

- [Presentation slide deck](#)
- [Examining the Dual Eligible Special Needs Plan Market: Best Practices for Member Outreach and Care Oversight](#)

3:15pm – 3:30pm

Break

3:30pm – 4:15pm
Rooms 9 & 10

Session: What you Told Us: Highlights from the 2022 SNP Alliance Member Annual Survey

Through participation of the SNP Alliance health plans in this annual survey, we are able to present the unique characteristics of different SNP types, their enrollment, health care use, and priority issues in performance measurement and addressing social needs of their members. This is the 8th year of the survey.

Presenter:

- Deborah Paone, DrPH, Performance Evaluation Lead and Policy Consultant, SNP Alliance

Session Materials:

- [Presentation slide deck](#)
- [Session resource library](#)

4:15pm – 4:45pm
Rooms 9 & 10

Session: Bringing Modernized Kidney Care to the Home

More than 37 million Americans are living with chronic kidney disease but up to 50% of them don't know it. Monogram Health was founded in 2019 to address the desperate need for a patient-centered approach to slow progression of the disease and transform modern American kidney care through an innovative home-based model. Today, the Nashville-based company is the leading value-based specialty provider of in-home, evidence-based care and benefits management for patients across 34 states who live with polychronic conditions including chronic kidney and end-stage renal disease and their related metabolic disorders. This session will explore some of the operational strategies needed to provide in-home kidney care services and address the added benefits to both the patient and the health plan.

Presenter:

- Dr Amal Agarwal, Chief Clinical Officer, Monogram Health

Session Materials:

- [Presentation slide deck](#)

4:45pm – 5:05pm
Rooms 9 & 10

Sponsored Session: The Next Frontier of Food, Health & Nutrition in Medicare

There's been a tremendous amount of momentum in the Food as Medicine space over the last few years, and we can only expect that to continue, given the increasing recognition by policymakers of the link between food and nutrition security and health. Like the value-based care evolution, food as medicine is going through a similar evolution, and there have been challenges with existing approaches. The market's now asking, "What's next?" Hear what we know about the approaches that health plans have used, and what's next on the frontier for food, health, and nutrition.

Presenters

- Teresa Fellows, VP of Client Solutions, NourishedRx
- Catherine Giandurco, Business Development Lead, NourishedRx

5:45pm – 7:00pm
9 & 10 Prefunction

Reception

Sponsored by:

- | | |
|------------------------------------|-------------------------------------|
| • <i>Intus (Gold)</i> | <i>Pyx Health (Silver)</i> |
| • <i>NourishedRX (Gold)</i> | <i>Patient Pattern (Silver)</i> |
| • <i>Toney HealthCare (Silver)</i> | <i>HealthEdge/Datalink (Silver)</i> |
| • <i>MHK (Silver)</i> | |

Tuesday, April 18

7:30am – 8:30am
9 & 10 Prefunction

Breakfast

8:00 am – 8:20am
Rooms 9 & 10

Sponsored Session: Using Automated Data-driven Workflows to Improve Clinical Outcomes and Population Health Management Intus Care

In this presentation, Intus Care will share how automated data-driven workflows can lead to improved individual member outcomes and population health management. By using streamlined techniques for member cohort segmentation and clinical modeling, Medicare and Medicaid plans have successfully reduced inpatient utilization and total cost of care in high acuity populations.

Presenters:

- Robbie Felton, Chief Executive Officer, Intus Care

Session Materials:

- [Presentation slide deck](#)

8:30am – 9:10am
Rooms 9 & 10

Session: Health Equity and Access for Rural Dually Eligible Individuals

Informed by Health Management Associates (HMA) research, stakeholder engagement and review processes, The Health Equity & Access for Rural Dually Eligible Individuals (HEARD) Toolkit was published earlier this year. The toolkit proposes several actions federal and state policymakers could take to improve access for dually eligible individuals in rural areas. In this session, Susan McGeehan from HMA will provide a brief overview of the work HMA completed that informed the toolkit then will facilitate an interactive discussion with SNP Alliance members regarding some of the proposed solutions.

Presenter:

- Susan McGeehan, MGS, LSW, Senior Consultant, HMA

Session Materials:

- [Presentation slide deck](#)
- [The Health Equity & Access for Rural Dually Eligible Individuals \(HEARD\) Toolkit](#)
- [The Workforce Crisis: How States Are Responding to Shortages in the Health Care Workforce](#)

**9:10am –9:50am
Rooms 9 & 10**

Session: State Perspectives: Leveraging Crosswalk Exceptions to Promote Integration of Medicare and Medicaid Benefits in D-SNPs

In this session, Danielle Chelminsky from the Integrated Care Resource Center (ICRC) will provide a brief overview of current and planned state activities to leverage D-SNPs to integrate Medicare and Medicaid benefits for dually eligible individuals, followed by a summary of key topics and considerations for states planning to use D-SNP contracts for this purpose. Danielle will then explain how D-SNPs can use crosswalk exceptions (described at 42 CFR 422.530(c)) to move dually eligible D-SNP enrollees from one plan benefit package (PBP) to another in order to facilitate D-SNPs' ability to offer integrated Medicare and Medicaid benefits to their members.

Presenter

- Danielle Chelminsky, MPH Researcher Mathematica, Integrated Care Resource Center

Session Materials:

- [Presentation slide deck](#)
- [ICRC: D-SNP Enrollment Trends](#)
- [ICRC: Definitions of Different Medicare Advantage Dual Eligible Special Needs Plan \(D-SNP\) Types in 2023 and 2025](#)
- [ICRC: Selectively Contracting with Medicare Advantage Dual-Eligible Special Needs Plans \(D-SNPs\) to Promote Alignment with Medicaid Managed Care Plans](#)

**9:50am - 10:30am
Rooms 9 & 10**

Session: The D-SNP Integration Advocacy Agenda: Coming to Consensus-Next Steps in Preserving Key Elements for Integration Proposals

Allison Rizer will lead an interactive discussion with SNP Alliance members on current integration proposals, with the goal to identify key elements that should be addressed and priorities for what is still needed moving Medicare-Medicaid integration efforts forward.

Presenter

- Allison Rizer, MHS, MBA, Principle and Head of Medicare-Medicaid Integration and LTSS Innovation Practice, ATI Advisory.

Session Materials:

- [Preserving Integration For Dual Eligible Individuals After The End Of The Medicare-Medicaid Plan Model](#)

- [Arnold Ventures and Manatt: Opportunities to Promote Financial Integration for Dual-Eligible Individuals](#)
- [SNP Alliance Recommendations: S. 4264: Advancing Integration in Medicare and Medicaid \(AIM\) Act \(Scott, Casey, Cassidy\)](#)
- [SNP Alliance and ATI: What's Next? Retaining the Successes of the Medicare-Medicaid Plan \(MMP\) Model](#)
- [SNP Alliance: Policy Criteria for Evaluation of Legislative Proposals - Integrated Programs for Dually Eligible Beneficiaries](#)
- [S.4264 - Advancing Integration in Medicare and Medicaid \(AIM\) Act](#)
 - Sponsor: Sen. Tim Scott (R) SC; Cosponsors: Sens. Bob Casey (D) PA & Bill Cassidy (R) LA
- [S.4635 - Comprehensive Care for Dual Eligible Individuals Act](#) (Dual Eligible Coalition)
 - Sponsor: Sen. Sherrod Brown (D) OH; Cosponsor: Sen. Rob Portman (R) OH
- [S.3630 - Supporting Care for Dual Eligibles Act](#)
 - Sponsor: Sen. Tim Scott (R) SC
- [S.4273 - Supporting States in Integrating Care Act of 2022](#)
 - Sponsor: Sen. Bob Casey (D) PA

10:30am – 10:45am

Break

10:45am – 11:40am
Rooms 9 & 10

Session: MMCO Panel and Discussion

The Medicare-Medicaid Coordination Office (MMCO) returns to the SNP Alliance Spring Roundtable for a discussion on issues and policies impacting D-SNPs and MMPs. MMCO will provide initial updates on the present landscape of integration and their priorities for the upcoming year, followed by conversation and questions facilitated by Pam Parker, SNP Alliance Integration Consultant. Finally, SNP Alliance members will have the chance to pose additional questions to MMCO.

Presenters:

- Marla Rothouse, Senior Technical Advisor, Medicare-Medicaid Coordination Office
- Lindsay Barnette, Director, Models, Demonstrations and Analysis Group, Medicare-Medicaid Coordination Office
- Nicole Perry, Special Assistant, Medicare-Medicaid Coordination Office

Moderator:

- Pamela Parker, Health Policy Consultant – Dual Integration, SNP Alliance

Session Materials:

- [FY2022 Medicare-Medicaid Coordination Office Report to Congress](#)
- [SNP Alliance: HIDE and FIDE SNP Criteria Comparison](#)
- [2023 Spring Meeting: SNP Alliance Questions for MMCO](#)
- [HPMS: Medicare Managed Care Manual Chapter 16-B: Special Needs Plans: Potential Updates on Zero-Dollar Cost Sharing D-SNPs](#)

11:40am – 12:30pm
Rooms 9 & 10

Session: Advance Notice – Impact on Special Needs Plans

Much has been discussed about the recent CMS Advance Payment Notice for PY 2024. At the time of this meeting, it will either have been finalized as proposed, or modified. Nick will provide an overview of the impact -both in what was proposed, as well as exploring some of the specific issues related to coding risk adjustment. He will also provide a summary of the analysis of the SNP Alliance member plan data (based on the information submitted)

Presenter:

- Nicholas Johnson, FSA, MAAA, Principal & Consulting Actuary, Milliman

Session Materials:

- [Presentation slide deck](#)

12:30pm – 12:40pm
Rooms 9 & 10

Closing Session: “Wrap-up, Next Steps & Adjournment”

A quick review of meeting highlights and SNP Alliance priorities for 2023. Plus, a final thank-you to speakers, sponsors, and attendees.

Presenter:

- Mike Cheek, Incoming President and CEO, SNP Alliance

Session Materials:

- [Presentation slide deck](#)