



**19<sup>th</sup> Annual 2022 SNP Alliance Leadership Forum**  
***“Promoting Aligned Policy, Practice and Measurement for Complex Populations”***

**October 24, 25, 2022**  
**Yours-Truly Hotel, Washington, DC**

**–Meeting Materials –**

**Monday, Oct 24**

**8:00am – 5:00pm**

**Registration**

**7:45am – 8:45am**

**Breakfast**

**8:45am – 9:15am**

**Membership Meeting**

Welcome and Introduction of SNP Alliance Board and Members

Thank-you to Sponsors

Update to Strategic Plan 2023-2025

*Spirit of Humanity* Award Announcement

**9:15am –9:45 am**

**Opening Session: “Fireside Chat” with the Deputy Administrator and Director of Center for Medicare on Social Risk Factors, Health Equity and the Role of Health Plans**

Dr. Meena Seshamani, Deputy Administrator and Director of Center for Medicare and Dr. Cheryl Phillips, President and CEO of the SNP Alliance, will explore key areas – important for both CMS and for the Special Needs Plans -including: How will CMS prioritize health equity challenges and what role health plans should play to address these? What did the recent CMS RFI identify as the future of SNP Plans? How does CME see the advancement of dual integration? This session will set the stage for much of the discussion for the day and a half in this meeting.

**9:45 am–10:00am**

**Break**

**10:00am – 10:45am**

**Session: Congressional Update**

On this panel, we will hear from senior professional staff on the Senate Finance Committee regarding the upcoming Congressional and committee agenda in the lame duck session of Congress and next year, exploring those

issues that particularly impact Medicare Advantage and Special Needs Plans. The discussion will be led by our Congressional consultant team of Elizabeth Barnett and Ginger Loper.

**10:45am –11:30am**

**Session: Ensuring Smooth Medicare-Medicaid Plan Transitions: Cautions and Best Practices**

After years of speculation on the future of the Financial Alignment Initiative (FAI) and Medicare-Medicaid Plans, recent CMS rules clarify that the MMP demonstration will end, while providing pathways for MMPs to transition to DSNPs. But what FAI features should be retained and what should be adapted under the DSNP platform in order to hold on to progress made under the MMPs? What can be done under current authority and where is additional authority needed? The SNP Alliance has engaged ATI Advisory to address these questions through research and interviews with affected plans and states. ATI will present findings from their report.

- [Presentation slide deck](#)
- [ATI: Advancing Medicare-Medicaid Integration through Medicaid Programs: A Policy Roadmap](#)

**11:30am – 11:55am**

**Nutrition as a pathway to Member Engagement and addressing the foundational challenges of Health Equity (sponsored session)**

- Discover how nutrition can facilitate closing HEDIS gaps in care and elevate health disparity groups who are at higher risk of suffering from long term chronic conditions
- Hear a short case study of an individual member showing exceptional member engagement, improved outcomes and behavior change
- Learn how partnering to create local nutrition ecosystems can lead to member empowerment and address health equity

- [Presentation slide deck](#)

**12:45pm – 1:35pm**

**Concurrent Peer Roundtable Discussions**

**DISCUSSION A: Enrollee Advisory Group: Planning a Successful Launch**

This discussion group will focus on how to identify, recruit, and engage a representational enrollee advisory group. We will learn from a SNP Alliance member, Care Source, and discuss success strategies, as well as challenges, related to hot to establish a meaningful resource for both health plans and enrollees.

- [Presentation slide deck](#)

**DISCUSSION B: Can I SNPs and C SNPs Fit within State Integration Plans?**

Many I SNP and C SNP health plans have raised questions as to how they will fit into a state's approach to aligned enrollment for those dually eligible. This session will explore the North Carolina approach to I SNP– state "alignment", and open a discussion with attendees to address additional strategies for C SNPs and I SNP to work with states advancing dual integration in MA and ensure access to important I SNP and C SNP plans for specialized populations.

- [Presentation slide deck](#)

**1:45pm – 2:30 pm**

**Session: Proposed Medicare-Medicaid Integration Legislation – What does it Mean for the Future?**

While it is disappointing that after 25 years of pursuit only about 10% of the dually eligible population is enrolled in integrated Medicare-Medicaid programs, a sign that the value of these programs has finally reached consensus has come when several different pieces of legislation have been introduced in Congress to move integrated programs forward. Senator Portman has introduced a proposal based on a model from the Dual Eligible Coalition sponsored by Leavitt, and Senators Casey and Scott are sponsoring proposals based on recommendations from MACPAC and others. How do these proposals compare, what do they mean for states and for the future of DSNPs, how likely are they to move forward? Two premier experts will share their insights with us.

- [Portman-Brown Title XXII Bill](#)
- [Casey-Supporting States in Integrating Care Act](#)
- [Scott-Supporting Care for Dual Eligibles Quality Care Fund](#)
- [Scott-Casey-Cassidy Advancing Integration in Medicare and Medicaid Act](#)
- [ATI: Likely resulting levels of integration from the four bills](#)
- [BPC: Guaranteeing Integrated Care for Dual Eligible Individuals](#)

**2:40pm – 3:40pm**

**Closing the Loop on Social Risk Screening (SRS) and Follow-up**

This session will cover the bases- from NCQA providing insight on the new SRS measure development, testing, and roll-out, to the State of Indiana bringing together D-SNPs and AAAs to improve consistency in screening for social risk and "close the loop" on referrals. We will then engage in discussion about challenges and opportunities to build best practices and evaluate efforts.

- [Presentation slide deck](#)
- [NCQA Presentation: SDOH in Hedis - Social Needs Screening & Intervention](#)
- [Session resources](#)

**3:45pm – 4:40pm****Session: Evaluating Health Equity Performance in SNP Populations**

In this interactive discussion we will address challenges and strategies for setting health equity targets and measuring performance within a special needs populations. Key areas include: Define the group(s), Clarify targets, determine approach, secure data for analysis, and interpret results with the stakeholder perspective(s). With an overview from the SNP Alliance on health plans' current practices in assessing SDOH risk factors and health equity targets and a brief overview of CMS framework tools, we will hear from two member health plans around their health equity work.

- [Presentation slide deck](#)
- [Session resources](#)

**4:40pm – 5:30pm****Session: Show Me the Trust: The Foundation for Meaningful Health Engagement (Sponsored Session)**

Moving members to better health isn't just about engagement—it's about building authentic relationships and trust with members. This session will challenge you to think less about conversions and more about how authentic conversations lead to better outcomes through shared identity and trust. Because when health plans stop asking members to do things and focus more on how to help guide members to better health, engagement soars.

During this insightful session, you'll learn:

- How to build a lasting member engagement outreach strategy that impacts outcomes
- Why trust and shared identity are key to re-engaging high cost, high need members
- How UHC was able to drive significant cost reductions and boost member engagement through Reema's community-based approach

**5:45pm – 7:00pm****Reception:**

Sponsored by:

- Constantia Health – Silver
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## Tuesday, Oct 25

**8:30am – 9:10am**

**Session: A New Vision Toward Scaling Value-Based Care in Underserved I-SNP & IE-SNP Populations Through Data Driven Network Design**

I-SNP and IE-SNP populations aren't receiving the high quality and proactive care that they deserve. Join Karen Schulte, SVP of Network Management at SCAN and Aneesh Chopra, President of CareJourney as they dive into the current state of affairs for these vulnerable populations and how innovative value-based care plans coupled with data-driven insights are a fitting solution to providing better care network-wide.

- [Presentation slide deck](#)

**9:10am –10:00am**

**Session: Progress in D-SNP Integration: Where Are We Now, and Where are We Going?**

During this session, [Integrated Care Resource Center](#) staff from [Mathematica](#) and the [Center for Health Care Strategies](#) will discuss progress toward integrating Medicare and Medicaid benefits through D-SNPs over the last several years. The speakers will: (1) present data on D-SNP enrollment, D-SNP availability across states, and D-SNP levels of integration over time; (2) summarize the impact of new rules issued by CMS in May 2022 on D-SNP integration; and (3) discuss key considerations, concerns, and implications of states' increasing use of policies requiring D-SNPs to operate with exclusively aligned enrollment, including opportunities for integration enabled by exclusively aligned enrollment.

- [Presentation slide deck](#)
- [SNP Alliance: FIDE/HIDE/D-SNP Basic Criteria](#)
- [Integrated Care Resource Center](#)

**10:00 am – 11:15 am**

**Session: MMCO panel and discussion**

With a new Medicare rule revising integrated program definitions and providing new integration options for states, additional guidance and timelines for single contracts for exclusively aligned DSNPs, MMP transitions to DSNPs and new DSNP model materials out for review, along with new proposed rules affecting Medicaid eligibility for full dually eligible and partial dually eligible individuals MMCO has had a busy year.

- [Medicaid PR: Streamlining the Medicaid, Children's Health Insurance Program, and Basic Health Program Application, Eligibility Determination, Enrollment, and Renewal Processes](#)
- [CMS: Guidance for States Seeking to Leverage New Opportunities for Integrated Care Programs](#)

- [CMS: 60-day Comment Period for Integrated Annual Notice of Changes and Evidence of Coverage for Dual Eligible Special Needs Plans in Certain States](#)
- [ATI: Enhancing Medicare-Medicaid Integration: Bringing Elements of the Financial Alignment Initiative into D-SNPs](#)

**11:15am – 11:30am**

**Break**

**11:30am – 12:30pm**

**State Voices: Next Steps for Integrated Programs and Service Delivery**

Moving forward with integrated programs is dependent on many state activities including procurement processes, program designs for MLTSS and Behavioral Health inclusion, enrollment policies, and adequate administrative resources and knowledge for support. States vary in their capacity to respond to opportunities under new CMS rules but DSNPs at all levels, FIDE, HIDE and CO, can help states meet goals for serving vulnerable populations. This session will feature the voices of states sharing how they are responding to the rule changes, FAI transitions and new opportunities for integration.

**12:30pm – 12:40pm**

**Closing Session: “Wrap-Up, Next Steps & Adjournment”**

A quick review of meeting highlights and SNP Alliance priorities for 2023. Plus, a final thank-you to speakers, sponsors and attendees.

**Thank you to the sponsors of the 19th Annual Fall Forum!**



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