



2018 SNP Alliance Executive Roundtable

Leading in Times of Change: Advancing SNPs and MMPs for High-Risk Populations

March 26 – 27, 2018

Capital Hilton, Washington, DC

– FINAL AGENDA –

Monday, March 26

8:00am – 8:30am

Foyer 2

Breakfast

8:30am – 9:00am

South American AB

Membership Meeting

FACILITATORS:

- *John Baackes, SNP Alliance Board Chair and CEO, L.A. Care Health Plan*
- *Cheryl Phillips, MD, AGSF, President and CEO, SNP Alliance*

During this session, we will discuss membership issues, the strategic plan goals and tactics. We will also introduce new members, provide updates on important issues for the SNP Alliance, such as the SCAN grant, and listen to members to better understand issues important to them.

9:00am – 9:30am

South American AB

Session: “Integration for High-Risk Populations: Aligning Complex Medical, Behavioral Health and Social Support Needs”

MODERATOR: *Cheryl Phillips, MD, AGSF, President and CEO, SNP Alliance*

SPEAKER: *Sam D. Toney, MD, Chief Medical Officer, Health Integrated, An EXL Company*

This session will be an informal conversation to set the stage for the important work of the SNP Alliance by defining *integration*, and what it means to health plans serving high-risk populations, as well as for those individuals enrolled.

Dr. Cheryl Phillips will frame some of the concepts of how the SNP Alliance looks at integration broadly, while Dr. Sam Toney will address core challenges faced by plans, providers and individuals when integrating medical and behavioral health — including introducing us to a new term, “psychosocial determinates of health.”

9:30am – 10:15am

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Session: “Congressional Update”

MODERATOR: *Elizabeth Barnett, Partner, Avenue Solutions*

PANELISTS:

- *Josh Trent, Deputy Chief Counsel, Health Subcommittee, House Energy and Commerce Committee*
- *Rachel Pryor, Senior Health Policy Advisory House Energy and Commerce Committee, Democratic Staff*

Elizabeth Barnett, a key member of our lobbying team for the SNP Alliance, will lead a conversation with two staff leaders — Josh Trent and Rachel Pryor from the Energy and Commerce Committee. The session will address key issues, including a quick review of how SNP permanency came to be; what are likely issues facing the House and Congress in Health Care for 2018; the future of the ACA; and the role that Congress might take in addressing SDOH issues in measures and quality ratings. We will leave time for additional audience Q&A.

10:15am – 10:30am

Foyer 2

Break

10:30am – 11:15am

South American AB

Session: “State of the States: How Can New BBA Provisions Bring More States to the Integration Table?”

PRESENTERS:

- *Jack Rollins, Senior Policy Analyst, National Association of Medicaid Directors (NAMD)*
- *Damon Terzaghi, Senior Director Medicaid Policy and Planning, National Association of State Units on Aging and Disability (NASUAD)*

Executives representing national associations for state Medicaid and MLTSS leaders will share insights into the latest Medicaid challenges and opportunities faced by states including trends in MLTSS and BH integration, state perspectives on SNP permanency and new legislative provisions for integration and next steps for continuing and strengthening SNPs and state partnerships.

11:15am – 12:30pm

South American AB

Session: “SNP Permanency and Integration Standards: Perspectives from Cutting-Edge States”

MODERATOR: *Pamela J. Parker, MPA, Medicare-Medicaid Integration Consultant, SNP Alliance*

PANELISTS:

- *Thomas Heiser, Operations Compliance Officer for Medicare Arizona Health Care Cost Containment System*
- *Daniel J. Cohen, Senior Policy Manager, Executive Office of Health and Human Services, Office of Medicaid, Massachusetts*
- *Gretchen Ulbee, JD, Manager, Special Needs Purchasing, Health Care Administration, Minnesota Department of Human Services*
- *Matthew Behrens, Integrated Care Policy Supervisor, Division of Integrated Care & Behavioral Services, Virginia Department of Medical Assistance Services*

Leaders from key states with deep histories in integrated DSNP and MMP programs will discuss key questions facing states and plans in advancing integration under SNP permanency, such as what are state priorities for new standards for integration?; how can states and DSNPs work toward integrated Models of Care?; how are states likely to modify MIPPA contracts to address integration options?; will additional states pursue seamless conversion?; how can states begin to work toward integrated behavioral health?; what issues are anticipated around implementation of the unified G&A requirements?; and should D-SNP and MMP platforms eventually be merged?

12:30pm – 1:30pm*Statler AB***Lunch & Annual Survey Discussion**

PRESENTER: *Deborah Paone, DrPH, MHSA, Policy Consultant and Performance Evaluation Lead, SNP Alliance*

The results from the 2017 SNP Alliance Annual Member Survey will be presented, covering enrollment, utilization, and condition data, as well as information on quality priorities, challenges, and social determinant of health data sources.

1:30pm – 2:30pm*South American AB***Session: “Payment and CMS Risk Adjustment Model”**

PRESENTERS:

- *Christie Teigland, PhD, Vice President, Advanced Analytics, Avalere Health Stars and SES Advisor*
- *Eric Goetsch, FSA, MAAA, Principal and Consultant Actuary, Milliman and CMSHCC Payment Policy Advisor Milliman)*

With the impact of both Medicare Advantage payment rate reductions associated with the Affordable Care Act and the change to a six-segment community risk adjustment model behind us as of 2018, where will Medicare Advantage revenue be heading in the future? This session will include a discussion of revenue-related topics from the 2019 Advance Notice with a focus on understanding the projected impact of the proposed changes in the CMS-HCC risk adjustment model, including the specific impact on average risk scores for dual eligible, disabled and aged groups, and on individual plans based on their members’ age, race, region, and other characteristics

2:30pm – 2:40pm*Foyer 2***Break****2:40pm – 3:40pm***South American AB***Concurrent Peer Roundtable Discussions****DISCUSSION A: “Health Outcomes Survey – Exploring Options & Feasibility for Refinement”**

DISCUSSION LEADERS:

- *Deborah Paone, DrPH, MHSA, Policy Consultant and Performance Evaluation Lead, SNP Alliance*
- *Dr. Eva DuGoff, PhD, MPP, Assistant Professor, Department of Health Services Administration, University of Maryland School of Public Health*

Dr. Deborah Paone will lead an interactive discussion with member health plans and researcher and assistant professor, Dr. Eva DuGoff to identify potential modifications in HOS instrument or methods in order to improve how it is used and applied to SNP/MMP populations for quality measurement.

*South American AB***DISCUSSION B: “Best Practices for Effective State/D-SNP MLTSS Partnerships”**

DISCUSSION LEADERS:

- *Alexandra Kruse, MS, MHA, Senior Program Officer, Center for Health Care Strategies (CHCS)*
- *Nancy Archibald, MHA, MBA, Senior Program Officer, Center for Health Care Strategies (CHCS)*

MLTSS programs are key to moving forward with integrated service delivery models. Using experience from their work with states to develop the Strengthening LTSS Toolkit (see link below) and related work on Medicare and Medicaid alignment, Alexandra Kruse and Nancy Archibald of CHCS will facilitate group discussion on state and SNP partnerships for best practices in MLTSS delivery. https://www.chcs.org/media/Strengthening-LTSS-Toolkit_120717.pdf

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DISCUSSION C: "Integrating Behavioral Health and Medical – Practical Approaches for Health Plans"

DISCUSSION LEADER: *Sam D. Toney, MD, Chief Medical Officer, Health Integrated, An EXL Company*

Following the opening session, Dr. Sam Toney will engage with members on practical approaches and tools to help with integration approaches for high-risk populations with mental health, substance use and complex medical care needs.

3:40pm – 4:00pm

Foyer 2

Break

4:00pm – 5:15pm

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Session: "Visioning on Integration and Specialty Care: Where are We and Where Do We Go from Here?"

FACILITATOR: *Rich Bringewatt, President and CEO, National Health Policy Group*

PANELISTS:

- *Ghita Worcester, Senior Vice President, Public Affairs and Chief Marketing Officer, UCare*
- *Lois Simon, Executive Vice President, SeniorLink*
- *Michele M. Lepore, President, East Region, OptumCare Services, Complex Care Management*
- *Thomas Heiser, Operations Compliance Officer for Medicare, Arizona Health Care Cost Containment System*

Now that Congress has made SNPs a permanent part of the Medicare program, what's next? Rich Bringewatt and a panel of seasoned plan executives will lead an open-ended discussion of next-state opportunities to further advance the SNP Alliance agenda on integration and specialty care.

5:30pm

Statler AB

Reception: "Celebration of Permanency!"

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Tuesday, March 27

7:30am – 8:30am

Foyer 2

Breakfast Red-eye Table Discussions

Informal opportunity for members to discuss specific operational issues over breakfast.

8:30am – 9:15am
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Session: “Using CMS Data to Understand D-SNP Market Trends, Performance, Dual Eligible Characteristics, and State Medicaid Managed Care Programs”

MODERATOR: *Pamela J. Parker, MPA, Medicare-Medicaid Integration Consultant, SNP Alliance*

PRESENTERS:

- *Rebecca Sweetland Lester, Researcher, Mathematica Policy Research*
- *Danielle Chelminsky, Researcher, Mathematica Policy Research*

Mathematica researchers from the Integrated Care Resource Center will provide information on D-SNP enrollment and market trends, including aligned enrollment; dual eligible beneficiary characteristics, including eligibility categories such as full and partial duals, QMBs, SLMBs, etc. They will also share examples of how to use publicly available CMS data to explore D-SNP performance on quality and other measures and to understand key features of state Medicaid managed care programs.

9:15am – 10:00am
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Session: “Current and Future Integrated Programs: How Does the BBA Impact MMCO Priorities?”

MODERATOR: *Pamela J. Parker, MPA, Medicare-Medicaid Integration Consultant, SNP Alliance*

PANELISTS:

- *Sara Vitolo, Deputy Directory, Medicare-Medicaid Coordination Office, CMS*
- *Marla Rothouse, Senior Advisor, Medicare-Medicaid Coordination Office, CMS*
- *Kerry Branick, Deputy Director for Models and Demonstrations, Medicare-Medicaid Coordination office, CMS*

MMCO leadership staff will provide updates on current demonstrations and other integrated care programs and will provide a high-level review D-SNP provisions in the Bipartisan Budget Act, followed by Q&A with participants.

10:00am – 10:15am
Foyer 2

Break

10:15am – 11:30am
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Concurrent Peer Roundtable Discussions

DISCUSSION A: “Stakeholder Listening Session with CMS MMCO and MEAG Staff on G&A and Integration Standards”

Key MMCO and CMS Medicare staff will host a listening session to explore provisions of the new integration legislation. Marc Steinberg and Tobey Oliver, CMS/MMCO, and Nishamarie Sherry, Director of Division of Appeals Policy/CMS MEAG and Staci Paige, Division of Appeals Policy/CMS MEAG will lead a “deep-dive” discussion on unified G&A. Paul Precht, MMCO, will lead a discussion around integration standards.

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DISCUSSION B: HRA Completion and Frailty Screening – How Do Plans Manage the Challenge?

DISCUSSION LEADER - *Deborah Paone, DrPH, MHSA, Policy Consultant and Performance Evaluation Lead, SNP Alliance*

This facilitated session will focus on two elements of care that rely on member/beneficiary engagement and which, when successful, can enhance the plan/provider response for enhanced care management support as they serve their special needs populations. Health risk assessment and Frailty/functional status screening will be discussed. The session will also address strategies that offer promise and discuss how these care elements are now also part of quality measurement and where we go next.

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DISCUSSION C: "Data Highlights and Challenges for I-SNPs"

DISCUSSION LEADER: *Christie Teigland, PhD, Vice President, Advanced Analytics, Avalere Health Stars and SES Advisor*

Dr. Teigland will share comparative data on quality metrics, utilization and other profile information on I-SNPs. This session will also explore the challenges that new start-up I-SNPs are having and where the SNP Alliance might be a resource.

11:30am – 11:45am

Foyer 2

Break (Return to general session)

11:45am – 12:30pm

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Member Panel Discussion: "How to Differentiate New Innovative Models in General MA from SNPs"

MODERATOR: *Cheryl Phillips, MD, AGSF, President and CEO, SNP Alliance*

PANELISTS:

- *Eve Gelb, Senior Vice President, Health Care Services, SCAN Health Plan®*
- *Helene Weinraub, Vice President Medicare and SNP, UPMC*

With VBID demos, and now emerging benefit flexibility in general MA, we are pleased that services can better target high-risk populations. But with this flexibility comes some potential confusion for both health plans and enrollees. This session will look at two different types of benefit design innovation: expanded HCBS and the VBID model. We will explore questions such as: "How does benefit design flexibility support your organization's mission?"; "What criteria do you use when thinking about benefit design? Is it dx or should we be expanding to include SDOH criteria?"; "What are challenges you face, or see emerging, with such benefit flexibility?"; and "Do you see challenges for enrollees in understanding/differentiating new benefit designs?" We will also open up for members' discussion and questions

12:30pm – 12:45pm

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Wrap-Up, Next Steps & Adjournment

Light Buffet Lunch to follow

Additional Meeting Handouts & Web Resources

Go to the SNP Alliance website (www.snपालliance.org) —>SNP Meetings —>2018 Executive Roundtable

<http://snपालliance.org/snp-meetings/2018-executive-roundtable/>

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